



At INNO-SPEC, we have been developing and manufacturing hyperspectral imaging (HSI) systems for industrial applications since 2005. Our products have been among the industry pioneers since the beginning, and we continue to set standards in terms of quality and reliability. Every day, with passion and innovation, we make our contribution for better sustainability to preserve the world and its resources for future generations. (e.g. by increasing waste recycling levels with our technology)

International Sales Engineer (m/f/d)

Full time / Remote



Why we are the right employer for YOU:

- We are a future-oriented medium-sized company with small teams, an open discussion mentality and a lot of passion for our vision. We are integrated in an international group and we operate worldwide
- We offer a permanent employment contract, as well as flexible working hours and 30 days annual leave
- Benefits such as an additional day-off for your birthday, monthly vouchers for groceries, employee parking facilities, unlimited drinks, and the offer of a BusinessBike are part of our overall package
- The continuous professional and personal development of our team members is part of our corporate culture

This is what YOUR future area of responsibility could look like:

- Your main task will be to identify and acquire new customers in a qualified emerging market
- With a focus on coordination and communication, you will accompany our prospects and customers throughout the entire project and purchasing process
- You will visit customers and trade events to demonstrate the advantages of our products
- For transparent recording, you will maintain master data, reports, and statistics in our CRM system and you will work closely with our sales coordinators in Nürnberg.
- This position is open to remote workers in the European Union.

Why YOU are the perfect fit for us:

- You have a degree in engineering or natural sciences and ideally already have some professional experience in sales in the areas of machine vision or optics
- Thanks to your open-minded nature and intrinsic affinity for sales, you enjoy bringing customer projects to a successful close and thereby making a valuable contribution in terms of sustainability
- You shine with the ability to communicate actively and transparently and have a solution-oriented way of working
- You are fluent in English and the willingness to travel comes naturally to you

If you are eager to shape the future with us today and believe in a hands-on approach, we look forward to hearing from you.

Please send your application directly to: karriere@inno-spec.de